



**Unilever Pakistan Limited**  
**Pattern of Shareholding**  
**As at March 31, 2013**

Total Outstanding Shares		13,341,704*
<b>Less:</b>		
Shares held by Directors/Sponsors	1,021	
Government holding as promoter/acquirer/controller	102,224	
Shares held by Associated Companies (Cross holding)	10,015,152**	
Share held with general public in Physical Form	373,803***	10,492,200
<b>Free-Float:</b>		<b>2,849,504</b>
Total number of shares available in CDS	<b>2,850,424</b>	
Total number of shares in physical form	<b>10,491,180</b>	

\*(this includes 47,835 preference shares of Rs. 100/- each)

\*\* (this includes 33,735 preference shares of Rs. 100/- each)

\*\*\* (this includes 14,100 preference shares of Rs. 100/- each)

## Pattern of Shareholding Unilever Pakistan Limited As of March 31, 2013

S.No.	Folio	Name of Shareholder	No. of Shares
Associated / Group Companies (Cross-holdings)			
<b>NON-CDC</b>			
1	2163	UNILEVER OVERSEAS HOLDINGS LTD	9,981,417
			<b>Sub Total =</b>
			<b>9,981,417</b>
<b>CDC</b>			
			<b>Sub Total =</b>
			<b>0</b>
			<b>Grand Total =</b>
			<b>9,981,417</b>
Shares held by Directors			
<b>NON-CDC</b>			
1	10334	MR. KHALID RAFI	1
			<b>Sub Total =</b>
			<b>1</b>
<b>CDC</b>			
2	03277-2673	ZAFFAR A. KHAN	1,020
			<b>Sub Total =</b>
			<b>1,020</b>
			<b>Grand Total =</b>
			<b>1,021</b>
Government Holdings			
<b>NON-CDC</b>			
1	26	THE GOVERNOR OF SIND (SEE IN ADD2)	54,541
2	28	THE GOVERNOR OF BALOCHISTAN	16,482
3	29	THE GOVERNOR OF N.W.F.P.	31,201
			<b>Sub Total =</b>
			<b>102,224</b>
			Total CDC Shares
			2,850,524
			Total Physical Shares
			10,443,345
			Less: Directors + Associated Cos. (Non-Cdc)
			10,083,642
			+ Government Holdings
			Physical General Public
			<b>359,703</b>

